

Figure 8-2:
Deleted
Campaigns
contribute
their
obsolete
statistics
to the
bottom line.

- Current Budget. This column displays the daily budget for each campaign and totals them at the bottom.
- ✓ Clicks, Impr., and CTR. These columns detail your campaign-wide ad distribution, breaking it down into clicks (clickthroughs of the Campaign's ads), impressions (ad displays), and CTR (clickthrough rate, calculated by dividing clicks by impressions). The CTR column is vitally important, because Google requires certain CTR levels for campaigns and keywords. If the campaign's CTR sinks below 0.5 percent, Google might step in to remedy the situation. Even if the campaign's CTR remains stoutly above that threshold, individual keywords inside the campaign might get into trouble.
- ✓ Avg. CPC. This view does not divulge your cost-per-click bid for any Ad Group in the campaign, but it does reveal the average cost you're paying for all clicks, campaign-wide.
- ✓ Cost. This column totals up the cost-to-date for the campaign, by multiplying clicks by costs-per-clicks.
- Conv. Rate and Cost/Conv. These columns fill with numbers when the campaign uses Google's Conversion Tracking, which I describe in Chapter 9.